



AFC Industries



**TURNING THE
COMPLEX S.I.M.P.L.E**



ABOUT US

/ Headquartered in Fairfield, OH


/ Locations Across North America

/ ISO 9001:2015 Certified

Full-service Industrial Distributor offering Vendor Managed Inventory services, kitting, light assembly, private labeling, and other supply chain solutions to OEM Manufacturers, Utilities, Distributors, and users of C-Class components.

AFC Industries is built on the legacy of several prominent industry brands, all proven reliable through years of dedicated customer service and local support. Our strength is our people, and our value is our service. We are dedicated to supplying the best supply chain solutions at reasonable prices to afford our customers the opportunity to succeed in a globally competitive market.

 3795 Port Union Rd.
Fairfield, OH 45014

 (513) 874-7456

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TOTAL SUPPLY CHAIN SOLUTIONS



INVENTORY MANAGEMENT
Customized programs and delivery options for fasteners, machined parts, and other C-Class components.



VALUE-ADDED SERVICES
From rod and tube cutting, to custom kitting, to private labeling, AFC Industries offers solutions to turn the complex S.I.M.P.L.E.



QUALITY ASSURANCE
As an ISO certified distributor, AFC Industries provides high-quality products to exacting customer specifications.



TECHNICAL SERVICES
Technical resources to help drive cost reductions, improve efficiencies, and solve production issues.



PRODUCTS
Standard fasteners, custom machined components, casting, plastics, assemblies...AFC has all your assembly needs covered.

Your Supply Chain Simplified

We have longstanding relationships with a network of global providers, allowing us to offer the best quality products at the best prices in the right quantities. Our ability to draw from a vast network of carefully vetted global suppliers means we can source your C-items strategically while you focus on running your business.

Our local representation gives you a dedicated team specifically trained on your parts and procedures. This hands-on approach, regardless of the services you use, results in fewer stock-outs, reduced inventory, flexible invoicing options, vendor consolidation and more.

INVENTORY MANAGEMENT

PROGRAM OPTIONS

Point of Use VMI

An AFC specialist will deliver materials directly to their use point, allowing your employees to focus on more important tasks like assembling world-class products. This is the most comprehensive approach to VMI and saves motion, space, and inventory dollars.

In-Plant Store

Storing materials in your facility gives you access to all your products and the ability to shift production quickly without disruption. In-plant store programs can also be incorporated into other supply models like Point of Use VMI.

Zone Feed

By establishing supply zones, or central stores within your facility, employees can obtain materials quickly without long wait times or wasted motion of material handlers.

Dock to Dock

We provide just-in-time delivery of certified, quality products straight to your dock ready for use in expendable or returnable containers.

Component Sequencing

We source all the parts needed for your production and deliver ready-to-assemble kits directly to your manufacturing space.

3rd Party Logistics

Outsource your supply chain needs to AFC Industries and allow us to manage the complexities of ordering, sequencing, and delivery.

VALUE-ADDED INVENTORY MANAGEMENT SERVICES

Our inventory management solutions and products are designed to meet your strategic needs. Whether your goal is to increase inventory turns, reduce space requirements, increase productivity, or all of the above, we can help get you there quickly and efficiently.

Since no inventory management program is the same, our program management team will analyze your business needs from your perspective using a comprehensive, data-driven approach. All programs are custom designed to achieve the stated goals, as well as continually monitored and improved to keep pace with ever changing production needs.

With a data-driven, process-based approach to inventory management, the experts at AFC Industries help improve your results by turning the complex to S.I.M.P.L.E.





MORE THAN A PARTS SUPPLIER

AFC Industries provides the best of both worlds: localized support and enterprise-level resources. Our experts come directly to you with the specific expertise you need to improve your business. Whether you need training on the latest quality processes, an evaluation of your production flow, or a complete design review of your assembly, AFC has the experts on-staff to assist you. We take pride in partnering with our customers to offer the best solution in the industry for C-Class components and solutions.

Our experts analyze your products from design through manufacturing, looking at costs, materials, and processes to eliminate inefficiencies and help you create higher-value products for less money.

TECHNICAL SERVICES

Value Analysis/Value Engineering

Value and cost are different things. While cost is always important, value is critical and refers to how well an item performs its function. If two items perform equally well, the one with the lower cost has the higher value. The aim of VA/VE is to increase value and decrease cost. The “item” might be a product, machine, tool, system, or process. VA/VE can be applied to all of these. By analyzing the cost in proportion to the end function, asking whether every part of the item is truly necessary, and looking for similar parts that could perform the same, VA/VE will reduce costs and increase value.

Your Partner in VA/VE

AFC Industries works with our customers from concept to creation to find the lowest total cost solutions.

Design — During the design stage, our engineers take into consideration product availability, lowest cost/highest function, and consider the entire system for best practices.

Development and R&D — Sometimes what looks good on paper doesn't function as expected. Our technical experts provide quick access to alternatives to keep your project moving ahead.

Production — For existing products, we look for ways to reduce costs and improve function in the manufacturing process. A methodical evaluation looks at costs, function, design and possible alternative components and concepts.

VA/VE has proven to reduce costs and increase value in all areas of manufacturing. Let the experts at AFC Industries help evaluate your production process and/or products so you can take advantage of the latest technologies with the highest efficiencies.

QUALITY ASSURANCE

Our Committed Approach to Quality

Quality is at the heart of everything we do. To ensure all products, services and value-added options meet or exceed your expectations. We Commit to the following four principles:

1. To exhibit quality in our work habits, systems, and plans.
2. To the continual development of our employees and our partnerships with customers and suppliers.
3. To a philosophy of continual and continuous improvement.
4. To responsible management regarding growth, profit, community, and environment so we can provide sustained quality, service, and support for many years to come.

Local Support, Enterprise Resources

AFC employs a staff of well-trained SQE, quality managers, inspectors, and technicians to understand the unique needs of each of our customers and to drive these requirements throughout the supply chain. Quality protocols are established for each customer, and results are electronically stored for easy retrieval.

Quality Inspection Capabilities

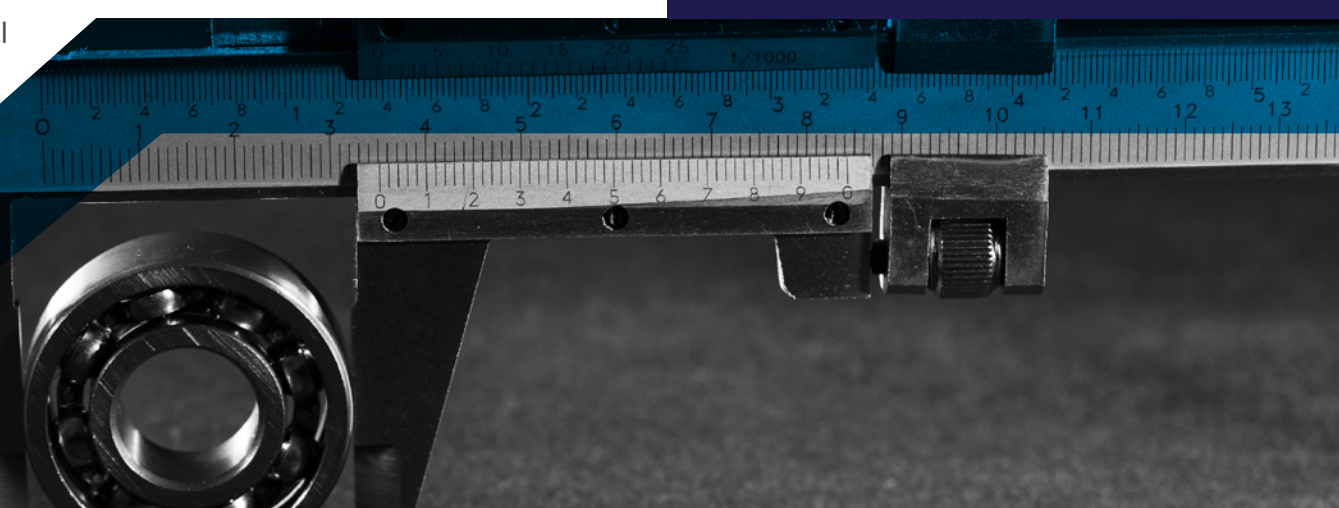
We support the most rigorous of quality requirements through our network of in-house inspection labs and third-party providers to ensure products meet expectations. Some of these capabilities include:

- PPAP, FAI, ISIR
- Laser and vision sorting
- Salt Spray testing
- Secure image archiving
- Material and plating certification
- Inspection record retention
- Plating thickness verification
- Additional services as requested...
- Metallurgical analysis

QUALITY COMES FIRST

Our team is dedicated to delivering the highest-quality products and services with unsurpassed customer support and responsiveness. We meet your requirements for on-time delivery, product quality and customer satisfaction by working hard to continuously improve our own quality systems and management practices.

We are committed to a culture of continuous improvement of our processes and people, which allows us to offer our customers the best possible solutions. We are responsible stewards of our employees, our environment, and the communities in which we do business. We are process driven and continually monitor and measure our success to stated goals.



YOUR PARTNER IN SUPPLY SOLUTIONS

Our solutions go far beyond the supply of parts. AFC Industries is your partner in supplying sustainable solutions that increase your efficiency and reduce complexity.

By outsourcing high-touch, low value-add processes, your team can focus on what's most important as a manufacturer, producing world-class products for your customers. Let AFC Industries help turn the complex S.I.M.P.L.E by providing ready to use kits, components, and light assemblies to your production line or inventory stores.

Have a complex supply or manufacturing issue and not sure where to turn? We welcome the challenge of finding the lowest total cost solution available!

VALUE-ADDED SERVICES

CUSTOMIZED SOLUTIONS

Kitting & Assembly

We manufacture kits and light assemblies that include standard and custom components, instruction sheets, and custom labeling to simplify your internal processes and reduce your overall costs. We include material supplied by you and/or sourced entirely by AFC.

Custom Bagging

Get accurate counts at low costs with our high-speed bagging equipment. Each bag can be labelled with custom information, saving you time and simplifying your supply chain.

Tube & Hose Cutting

Utilizing in-house cutting equipment, AFC Industries can supply custom length tubing and hoses, pre-packaged and ready to use on your assembly line or include in your end-product shipments.

Private Labeling

Need a product packaged and ready to send to your end customer as a service item or product of your final assembly? We custom package your products with your logo, part number, barcode, and other information needed for end-customer sales.

PRODUCT CATEGORIES



Standard Fasteners

We supply all types of standard fasteners from nuts, bolts, and washers to clips, clamps, and screws. Our fasteners meet internationally recognized standards such as IFI, DIN, ANSI, ASME, ASTM and ISO.

Proprietary Brands

AFC partners with the biggest names in the industry such as Panduit, Heyco, AVK, and ITW just to name a few. These brands provide AFC and you with full factory technical, quality, and application support.

Class-C Components

We help you source components such as cable ties, fittings, gas springs, gaskets, hinges, keys, latches and more. Our role is to find the most economical, efficient, and reliable sources from across the globe.

Custom Engineered Components

If your needs call for something other than a fastener, we can help. Our CEC Division has the capability to provide wire forms, castings, injection-molded products, forgings, machine parts and other to-print parts. We analyze each component through the Advance Product Quality Planning process to ensure your requirements are met, while delivering substantial cost savings and supply chain efficiencies.

STREAMLINED SOURCING & SUPPLY

We know there are thousands of options when buying fasteners and assembly components. Picking the right source for the right part can be difficult, not to mention managing lead times, minimum order quantities, and ever-changing currency and shipping cost fluctuations. Our job is to take the complexity and confusion out of the sourcing process and make it S.I.M.P.L.E for you.

We employ product specialists who work directly with production facilities around the world to secure the best quality products at the lowest possible costs, and provide you detailed reports to measure our progress. By focusing on specific commodities, our product specialists become expert at identifying new opportunities in the market while maintaining and leveraging existing relationships and supply sources.





AFC Industries

WE KEEP IT S.I.M.P.L.E

Sharing cultural values breeds consistency and quality throughout our organization. Collectively, we are committed to a S.I.M.P.L.E. management approach, which influences our company culture and our management style in the following ways:



Streamline

We value simplicity. In our customer-facing inventory program services and our own internal culture, we're constantly working toward less complex system with more streamlined, efficient and effective practices.



Improve

We strive to improve. It's not just about easier processes. We value better processes both internally and with our customer partners.



Measure

We measure everything. It's not enough to want to do things better. You must gather data to define and set your goal. You can't improve what you cannot see.



Planning

We believe in planning. Poor planning breeds poor results. Every solid execution begins with a good strategy and the tactical plan to execute on it.



Learning

We're committed to constantly learning. Both internally and externally, we work toward doing things optimally, which means being open to improvement. We create a culture of constant communication and eagerly approach new challenges.



Execute

We execute on this foundation. With all the other steps in place, execution simply means doing what you say you're going to do on time and correctly the first time.



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